



09 Jan 2022

Job Description

Sales Development Representative

We are looking for a talented Sales Development Representative to join our "Oho!" digital marketing agency team, who will be primarily responsible for attracting new business clients.

Responsibilities:

- Actively connecting with the leads (phone calls, emails, social networks, events, etc.);
- Inbound lead qualification and setting up sales-qualified appointments;
- Keeping CRM up-to-date;
- Conduct market research (analyze competitors, the efficiency of sales strategies, etc.);
- Liaising with other departments within the company.

Requirements:

- Higher level education;
- Prior experience in B2B sales desired;
- Experience with CRM systems (Hubspot, Pipedrive);
- Fluency in English;
- Good command of other European languages would be an advantage;
- High-level conversational skills;
- Highly motivated with a drive to succeed and a passion for sales;
- Target-driven and money-motivated individual.

Languages:

- English: upper-intermediate and higher. To write correctly, and to speak fluently. It will be the primary working language.
- Russian: intermediate and higher.

What we offer:

- Official employment;
- Opportunity to play an essential role in a fast-growing Startup with an innovative product;
- Substantial responsibility from the early beginning;
- Competitive salary based on your experience and linked to performance.

If this role sounds like your dream come true, send brief information about you and a copy of your resume to hr@oho.am.