

Who We Are

Alchemy provides raw materials, minerals & energy trading services on a global scale across the entire commodity supply chain, responsibly sourcing a diverse range of mineral and energy products and ensuring their efficient and timely delivery to end users.

2017

Year of establishment

363% over 4 years

Traded quantity increase to reach 1,230,000 metric tons in 2022.

500% over 4 years

Turnover increase to reach \$205,000,000 in 2022

Alchemy support the industrial and energy operations of our worldwide customer base with the supply, marketing and logistics management of coal, cement and other raw materials.

With years of combined experience in African minerals and energy, the Alchemy Group of companies (Alchemy) has access to a broad variety of minerals and grades of coal from suppliers across the continent.

Through its distribution network, Alchemy supplies clients in Asia and Europe with the raw materials required to fuel their industrial and energy operations. To ensure efficient delivery at a competitive price, Alchemy cooperates with South Africa-based Mazule Mineral & Energy Resources (Pty) Ltd. (Mazule), and their team of traders and administrators, to oversee the entire acquisition process and keep its clients updated at every stage.

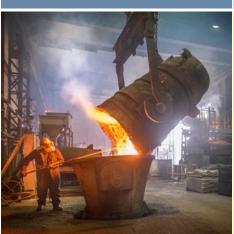
Previously known as Fujax Holdings, the group has rebranded to Alchemy and is maintaining a focus on coal.

Alchemy further recognizes the importance of its team and employees and will be expanding its shareholder base by allowing key employees to purchase a minimum of 12% of the issued share capital over the next five-year period.

Alchemy's commitment to uncompromising quality and strong client partnerships has allowed us to continually expand our operations.







What We Do

Alchemy sources, finances and transports commodities to meet the needs of its global customer base. Years of combined sector experience spanning trading, logistics, risk management and finance provides our core management team with a precise understanding of our customers' technical and commercial requirements. Our market intelligence, magnified by our global presence and strong industry relationships ensures our customer base receives the reliable supply of resources necessary to fuel its long-term growth.

With business lines primarily focussed on coal, cement and other raw materials for industrial processes and energy production, Alchemy offers customer-centric strategies and solutions across the entire commodity supply chain, including sourcing, marketing, logistics, storage, risk management and financing. The scale and efficiency of our industrial and marketing operations allow us responsibly and reliably to supply the commodities that are fundamental to maximising our customers' profitability.

From source to customer

Our worldwide offices, well-positioned hubs and long-standing supply agreements with local counterparties allow us to offer customers a comprehensive service, from the sourcing of raw materials to their efficient and timely delivery.

Value-driven

Integrity is at the core of all Alchemy operations, and we prioritise the needs and requirements of our customers. Our global reach and market insight means that we continually deliver exceptional service and reliable value to our customers, and we are able to provide solutions to meet even the most demanding needs in an uncertain global market.

Our Services

Through our global presence, expert teams and strong supplier relationships, Alchemy offers customers a bespoke service across the entire commodity supply chain. From sourcing and procurement to marketing, storage, freight, and logistics, our customer-centric strategies and solutions are precisely tailored to your unique requirements.

Sourcing and procurement

Alchemy's global offices and historic supply agreements enable us to responsibly source raw materials from mines, across the world. We oversee and have direct involvement in the entire acquisition process, ensuring that we can facilitate our customers' immediate, short-term, and long-term transactions effectively.

Processing and Transportation

Alchemy provides short and long-term services to process, store, and transport raw materials according to the requirements of our global customer base. Supported by our historic relationships with local counterparties, we facilitate the transportation of commodities to reputable warehouses for storage before shipping.

Logistics

Our extensive experience in the transportation of minerals and raw materials, together with our long term arrangements with ports and transport hubs, ensures efficient and timely delivery from points of origin in Africa, Europe, Asia and North and South America to any location required by Alchemy's worldwide end users.







Global Expertise

Senior management all have over 20 years' industry experience across global metals trading, risk management, finance, and the African minerals and energy sector.

MANAGEMENT AT
ALCHEMY PARTNERS HOLDING LTD

Christopher Dyason

Chief Executive Officer

Cyril Secchi

Chief Trading Officer

Kiara Barker

Chief Financial Officer

Frederick Cushmore

Senior Trader

Mihaela Grasu

Operations Controller



Alchemy is based in Mauritius but through our network of offices have presence across global local markets and time zones allowing us to identify short, medium, and long- term trends in market cycles quickly and adapt accordingly to meet the needs of our customers.

Our operations largely take place across the African, European, and Asian continents. Most product is sourced in Sub-Saharan Africa, with exports destined for major importation hubs in Europe, Asia, and other African countries.

Our trading operations are strengthened by the strategic relationships we continue to build across the globe, ensuring we can always supply our customers with a reliable and steady supply of resources.

Business Lines

Alchemy sources, finances, markets and transports mineral and energy commodities. Our expert teams, strengthened by long-standing relationships with providers and producers, offer our customers comprehensive, uniquely - tailored, risk-mitigated strategies and solutions.

COAL TRADING

South Africa Coal Trading

South Africa produces 250 million MT of coal per year and is the 6th largest producer in the world. Our partners at Mazule Minerals and Energy Resources (Pty) Ltd manage the sourcing with the mines and the full chain of operations and transport within South Africa. Alchemy then aggregates coal of different grades in Maputo, Mozambique for export, and supplies more than 3 million tons of South African coal per year, predominantly to the Indian sub-continent but also to East Africa, West Africa, the Far East, the Mediterranean Basin and Northwest Europe.

USA Coal Trading

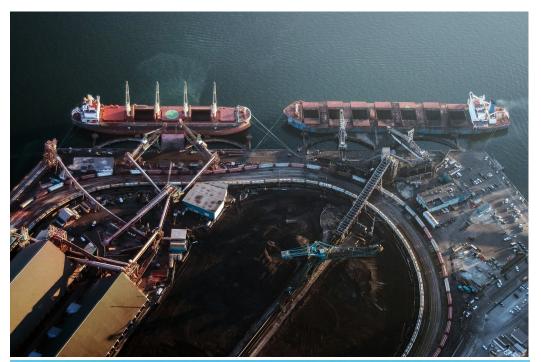
Alchemy recently identified small producers in West Virginia and Kentucky and is developing a portfolio in eastern USA. Alchemy lends its marketing expertise and financing capacity to these producers enabling them to expand operations. The coal is purchased directly at mine and Alchemy handles the logistics either inland for domestic sales, or to the port of Norfolk for export.





East Africa Coal Trading

Kenya is a major regional hub for thermal coal imports, serving various industries and power plants. Kenya has always been considered a natural extension to our South African coal trading book and we recently developed alternative supplies from Tanzania that almost tripled production in 5 years. Through its new Kenyan affiliate Malfini Gas Limited, Alchemy imports the goods and handles the whole logistic chain to supply the private sector in the region.





CEMENTITIOUS PRODUCTS

Kenya and neighbouring countries are fast growing economies where the construction sector has boomed in the past 7 years. Kenya cement consumption alone increased 50% since 2016 to reach more than 9 million tons in 2022. Cement factories being the main clients of our coal activity in East Africa, we have made a recent addition to Alchemy's business line by developing a new trading and marketing book of cement and other materials such as clinker and pozzolana. Through its new Kenyan affiliate Malfini Gas Limited, we source from factories in Kenya, handle logistic and transportation by rail and road to supply dynamic Kenyan market as well as Indian Ocean Islands through Maast port in Mombasa.

Contact

CONTACT OUR SPECIALISTS TO DISCUSS YOUR REQUIREMENTS

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