TYLER SHEWMAKE

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SENIOR QUICKBASE ARCHITECT / DEVELOPER

QuickBase Development Professional with more than 20 years' enterprise software development experience – including more than 16 years' full-time, hands-on QuickBase development experience. More than a decade of business process analysis and world-class QuickBase design, development, and API skills. Certified QuickBase Developer. Past member of QuickBase Product Council.

Background includes extensive experience in:

- QuickBase Database Design
- QuickBase Formulas / WebHooks
- QuickBase API / Pipelines
- QuickBase Dashboards
- QuickBase Reports
- QuickBase App Re-Engineering
- Microservices Integration
- Remote Analysis & SDLC
- Integration with Legacy Systems
- Workato, Zapier, Lambda, Python
- ChatGPT / QuickBase Integration

PROFESSIONAL EXPERIENCE

Low-Coders LLC

Enterprise QuickBase Consultant / Owner

Consulting QuickBase developer consulting in SMB as well as Fortune 10 companies.

Results:

- More than \$1MM billed in direct QuickBase development.
- Work in critical / sensitive healthcare systems.
- Every client retaining my services remains a client (after an average of 4 years).

<u>VeilSun</u>

CTO / Enterprise QuickBase Consultant

CTO and Enterprise QuickBase developer.

Results:

- Implemented rigorous security and governance practices.
- Helped build development team.

10/19-Present

10/18-10/19

Schellman & Company

CTO / Enterprise QuickBase Architect

CTO & QuickBase Architect of an international technology security assessment and auditing firm – with a global backbone of more than 40 business-critical QuickBase applications.

Results:

- Deployed 15 new QuickBase Web API applications from simple distance calculations, to complex PDF document creation, to forms and website mashups utilizing JavaScript & PaaS systems including Google AdWords, WebMerge, Workato, QuickBooks, Concur, Zapier, Google Mail, HubSpot, and SalesForce.com.
 Developed and deployed a standard QuickBase development methodology.
- In the span of less than 2 years, built / improved / re-engineered / supported enterprise QuickBase applications supporting a global \$12MM (2012 revenues) to a \$50MM (2018 revenues) organization.

Battery Direct

Consulting Senior QuickBase Developer

Charged with developing an enterprise level QuickBase application to manage onsite consignment inventory at more than 50 locations across Canada. 100% QuickBase analysis and development.

Results:

- Analyzed business model and created an extensive roadmap for the application that was approved by management.
- Developer & analyst of an enterprise QuickBase system.
- Trained onsite support and administrative staff to support user base and program.

Department of Human Services, Washington DC

Consulting QuickBase Developer 4

Supervising developer within DHS supporting and re-developing multiple mission-critical government systems serving the DC public schools system, DHS, and other DC agencies. 100% QuickBase analysis and development.

Results:

- Analyzed and re-designed time card management handling in DCAS Project Management system.
- Analyzed DHS Change Request system, and re-designed time accounting by adding sophisticated time accounting and time card features.
- Analyzed and provided in-depth pre-launch usability study of Economic Security Agency CSL Rep application.
- Analyzed and updated DHS New Heights Student System for DC Public Schools.

Florida Auto & Truck Exchange

Consulting QuickBase Developer & IT Manager

ation.

8/12-1/13

8/12-1/13

8/11-Present

8/12-10/18

Charged with re-creating the entire technology base, infrastructure, and process flow to achieve a goal of doubling volume (and revenues) in less than 90 days. Sole enterprise QuickBase Developer and Project Manager. Pure QuickBase shop.

Results:

- Designed, built and deployed a new QuickBase ERP system that was the driver for the doubling of volume in three months for less than a tenth the cost of competing systems.
- Designed, built and deployed QuickBase lead generation and management system that increased lead volume by more than 50%, while lowering per unit acquisition cost by more than 20%.
- Led the cross-functional assessment, re-engineering, and optimization of every business process in the enterprise from accounting to sales.
- In the end, conceived, built, and deployed an infrastructure that drove a 100% increase in EBITDA in 90 days.

Nurturity

8/07-7/11

Enterprise QuickBase Developer & CTO

Developed a new concept in QuickBase (platform as a service) marketing. Designed and created a national, web-based marketing & sales management platform for SMB drip & nurture marketing on QuickBase. This million-dollar platform was delivered on a subscription basis to businesses across the country. QuickBase was the sole platform used by this business.

Results:

- Designed, built, and fielded a shared QuickBase marketing platform that included drip marketing, lead nurturing, lead scoring, PURLS, portals, and a host of other new Web 2.0 marketing tools.
- Acting as technical sales lead and counselor, closed more than 25 B2B accounts while managing their entire transition onto the shared platform.
- Implemented extensive cloud-based integration using cutting-edge Web 2.0 tools including SaaS, SQL Server, Amazon S3, Web Services, QuickBase, and other cloud-based tools.

EDUCATION

University of South Florida, Tampa, Florida

ΒA

U.S. Army Systems Automation School, Augusta, Georgia

Certified Systems Automator An arduous, highly competitive, and extremely technical Army-wide program for selected technology leaders - equivalent to a master's degree in computer science

TECHNICAL SKILLS

Development: QuickBase, QuickBase API, QuickBase Pipelines, QUNECT, Zapier, SQL Server, MySQL, Salesforce.com, Amazon S3, SaaS, PaaS, REST, Web Services, FastFieldForms.