

Short-term fundraising support.
Long-term capacity.

Statement of Ethical Practice

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My commitment

At the core of my work is a single phrase: *To be an honorable professional.* This commitment guides my decisions, my interactions, and the tools I develop. It means being transparent, trustworthy, and ethically

grounded in all aspects of nonprofit fundraising and strategic support. It also means ensuring that how I work is as principled as the outcomes I help others pursue.

How I work

I build systems and tools to help nonprofits raise funds more effectively—such as donor profile automation, appeal planning frameworks, and campaign calendars. All of these are independently developed, based on widely accepted industry practices and my own field experience.

I do not reuse or repurpose proprietary materials, donor data, or content developed for past employers. Everything I offer is constructed from the ground up, using my own paid tools, my time, and my strategic judgment.

Ethical standards and professional benchmarking

I benchmark my work against the most respected codes in the sector:

- Association of Fundraising Professionals (AFP) Code of Ethical Standards
- International Association for Strategy Professionals (IASP) Professional Standards
- Marketing and communications industry ethics guidelines

This benchmarking ensures that my work:

- Protects confidentiality
- Avoids conflicts of interest
- Respects intellectual boundaries
- Builds tools transparently and accountably

Why this matters

Nonprofits deserve strategy partners who act with integrity—not just in outcomes but in methods. I believe that ethical innovation builds trust, and trust is the foundation for long-term success and capacity.

This stance isn't just how I work. It's who I am.