



**BEST AMERICAN HOMES**

Real Estate Investment Group  
Specialized in **Bank Owned Properties**

# Hassan Shah

## THE SALES KING

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The #1 Real  
Estate Agent in  
Nassau & Suffolk  
County

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929.261.6754



# Hassan Shah

## THE SALES KING

Hassan Shah's success in real estate is no secret – he is known throughout Long Island & Queens as the highly-Intelligent, always there and super aggressive and super professional Realtor.

Hassan always achieves whatever he sets his sights on. This drive and focus that has helped Hassan to become the #1 real estate sales professional in Nassau, Suffolk & Queens county.

### **Hassan is ranked top 5 real estate agent in Nassau, Suffolk County & in Queens!**

A born entrepreneur, Hassan has dedicated himself to the real estate industry. Not only is Hassan a world class Realtor, he has built an impressive personal rental portfolio. His vast experience, intimate market insight and dedication to his customers are the qualities every home seller and home buyer should seek.

Hassan is very proud of his philanthropic efforts supporting many local causes. These activities have gained Hassan thousands of friends and fans across Long Island.

Top 5% Agents within National Association of Realtors.

Top 5% Agents within New York State Association of Realtors.

Top 100 Young Agents within the Long Island Board of Realtors.

LIBOR'S YOUNG INDUSTRY PROFESSIONAL'S "TOP 20 UNDER 40 RISING STARS" INDUCTEE.

## Let's connect!

### 929 . 261 . 6754

Hassanrealtor110@gmail.com

### **Best American Homes**

430 W Merrick rd suite 14  
Valley Stream, NY 11580  
929.393.1110



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# 115

## A collection of homes Hassan Shah sold in 2021!

274 Oakley Avenue  
132 Myers Avenue  
131-5 Franklin Avenue  
858 Prescott Street  
1588 Kiefer Avenue  
18 Oneida Avenue  
260-07 E Willston Avenue  
506 Bieling Road  
149 N Corona Avenue  
26 North Drive  
20 Grange Street  
90 S Montgomery Street  
1435 Kiefer Avenue  
81 Center Street  
5 Cherry Street  
11 Amboy Lane  
26 Melvin Avenue  
528 Dogwood Avenue  
15 Grange Street  
4 Winston Ct  
43 Union Avenue  
341 Clubhouse Ct  
64-57 184 St  
1893 Jones Avenue  
15 Comet Lane  
312 Washington Avenue  
56 Wicks Path  
45 Pine Boulevard  
89 Lone Oak Path  
1 Oak Street  
3 Araca Road  
9 Marvin Lane  
56 Smith Street  
2021 Lincoln Avenue  
259 7th Street  
12 Beach Avenue  
33 Wedgewood Drive  
11 Duke Street  
2242 Walnut Avenue  
98 Hanrahan Avenue  
464 Twinbark Avenue  
81 Shore Drive  
7 Lt. John Olsen Lane  
19 Cranberry Drive

135-31 127th St  
6 Colony St  
719 Fulton Avenue  
61 Chatham Road  
728 Lafayette Avenue  
238 Avenue Z  
136-05 Kew Gardens Road  
88-24 170th Street  
38 Vincent Road  
31-19 74th Street  
89-29 138th Street  
10903 215th Street  
138-17 90th Avenue  
1340 13th Street  
89-29 138th Street  
6457 184 St  
21 Grayon Drive  
7 Bixby Drive  
14708 3rd Avenue  
18 Bruce Drive  
37 Margaret Drive  
19 Burwood Lane  
107 Skyline Drive  
897 Old North Ocean Avenue  
9 Gabon Lane  
341 Clubhouse Court  
228 Mount Sinai Coram Road  
2699 Orchard Street  
1498 Kew Avenue  
151 Wheeler Avenue  
19 Greenmist Drive  
1893 Jones Avenue N  
215-40 27th Avenue  
123 N King Street  
4 Winston Ct  
43 Union Avenue  
138-17 90th Street  
83 Putnam Avenue  
15 Gregory Street  
139 Arnold Avenue  
325 Clement Avenue  
114 Strathmore Court  
6 Circle Court  
232 N 6th Street  
90 Railroad Avenue  
36 Bob O'Link Lane  
19 Speed Street  
377 Forest Avenue

36 Suburban Lane.  
600 Broadway #D9  
54 Willow Street  
11 Twisting Drive  
19 Lisa Drive  
22 Dollard Drive  
68 Old Town Lane  
380 Decatur Avenue  
68 Joan Avenue  
4 Offenbach Street  
18 Greentree Drive  
4 Lincoln Avenue  
17 Kalmia Street  
16 Roman Court  
369 Moriches Road  
18 Brookstan Road  
9 Marvin Lane  
19 Spinnaker Court  
2381 Sunrise Hwy  
211 Hudson Avenue  
21 Ashford Drive  
73 Arlington Road  
35 Eliot Drive  
64 Wilson Street  
9 Lewis Street  
23 Williams  
950 Siems Court  
10 W Loines  
179 Hot Water Street  
511 Venetian Boulevard  
25 Disc Lane  
66 Westchester  
19 Lloyd  
16 Stengel Place  
3 Berry  
72 5th Street  
18 W Belmont  
14 Jackson  
15 Joan Court  
5 Hargrave  
20 Harford Drive  
117 Archer  
110 Clarendon  
4 Daremy Court  
30 Hunter Drive  
113 Grove Road  
110 Clarendon Road  
3 Glen Hill Court

98 Ronkonkoma  
8 Saddlebrook Lane  
2323 Pond Road  
1 Fernwood Drive  
5 Sutton Place  
747 Johnson Avenue  
20 North Road  
137 Avenue B  
1494 Hiram Avenue  
15 Monaco  
2 Colonial Court  
530 Oak Neck Road  
3 Kerry Court  
205 Greenbelt Parkway  
12 Jefferson Avenue  
12 Hill Street  
3009 Maine Avenue  
5 Amboy Road  
24 Glide Lane  
38 Virginia  
47 Juniper Avenue  
44 Hofstra Drive  
31 Willowbend Lane  
3 Middle Lane  
15 Eliot Drive  
417 Shelter Road  
71 Port Avenue  
3104 Bluffs Drive  
140 Theodore Drive  
23 Helena Avenue  
22 Elmwood Avenue  
76 Park Street  
7 Roosevelt Drive  
21 Fenwick Avenue  
1117 Brookdale  
9 Bridle Court  
22 Hawkton Place  
11 Scallop Lane  
1 Green Place  
2 Premier Court  
1905 Cedar Avenue  
65 10th Street



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# Here's what clients are saying about Hassan Shah



Hassan recently helped us sell our home and buy new construction in Nassau County. His experience as a builder came in handy during our search. **He not only helped us find the right place but also helped us negotiate upgrades with the builder.** He understands the long island housing market and is very pleasant to work with. I would happily recommend him to anyone trying to navigate the competitive market conditions.

– Seerat, Bayside, NY

Hassan is a true "go getter". Within days of bringing him on board, the number of interested people and potential buyers had increased dramatically. He is very responsive and stays on top of all aspects of the process. **His understanding of the market and his ability to target the right buyer for your home are real assets for the seller.** I highly recommend him.

– acjanaro, Bohemia, NY

It was a pleasure working with Hassan. **He and his team did an excellent job with the sale of my mom's house.** I am the executor of the estate but was no longer living in the area. Hassan was able to recommend a handyman that did a great job fixing a few things at the house and a local attorney that was knowledgeable and experienced.

– dsherlock1120, Lake Grove, NY

My husband and I can't say enough positive things about Hassan. Our initial meeting with him lasted over two hours; he explained the process, listened to our concerns and timelines, and gave us his assessment on what the listing price should be based on comparable local properties. Despite our property selling within three days, having received multiple offers and going into a bidding war, **what impressed us the MOST was Hassan's quick response, patience and professionalism in his interactions with us.** Hassan made us feel as if we were his ONLY client, despite us knowing how busy he is. His entire team is a well-oiled machine, everyone working behind the scenes to help us from marketing, photography, sales process, etc. I can't thank Hassan enough for all he has done to make the sale of our property as smooth as can be!

– taniagavino819, Saint James, NY

Hassan met me personally two times during the pandemic to review my options and come up with a strategy on how and when to sell my home. Once we mutually agreed on a selling price and date, the house sold within two weeks. **Hassan and his team did an amazing job marketing my house and getting me through full asking price.** Couldn't have been more happy with the results. Respectful of my wishes and very responsive. Great experience. Highly recommend!

– dad163, Centereach, NY

Wow! Our experience with Hassan would be in his terms... "Fantastic"! **Hassan is a top notch professional. He knows his market and he research's exactly what is needed to sell your home,** which would explain his high numbers in sales. Hassan would call us each week to check up and address any questions or concerns we had. At anytime we reached out with questions he responded back quickly! He is service all the way.

– msilv892, Nesconset, NY

If you are looking to put your house on the market Hassan Shah is the realtor to go with! He sold two other houses on our block. **Not only did he sell our house fast he broke a record for our neighborhood for the most profitable house!** Hassan is very professional and knowledgeable you can tell he is very passionate about what he does. We are definitely happy we used him!

– daniellecruz0407, Port Jefferson Station, NY.



Lead of Hassan Shah Team

**Hassan Shah**

Best American Homes

★★★★★ 5.0 • 375 Reviews

211 sales in the last 12 months



5★ 319 Reviews

## About us

Licensed R.E Salesperson

**Specialties:** Buyer's agent, Listing agent, Short-Sale, Staging, Property Management

#1 POWER TEAM IN LONG ISLAND AND QUEENS ( by transaction sides, per Wall Street Journal's RealTrends America's Best rankings)

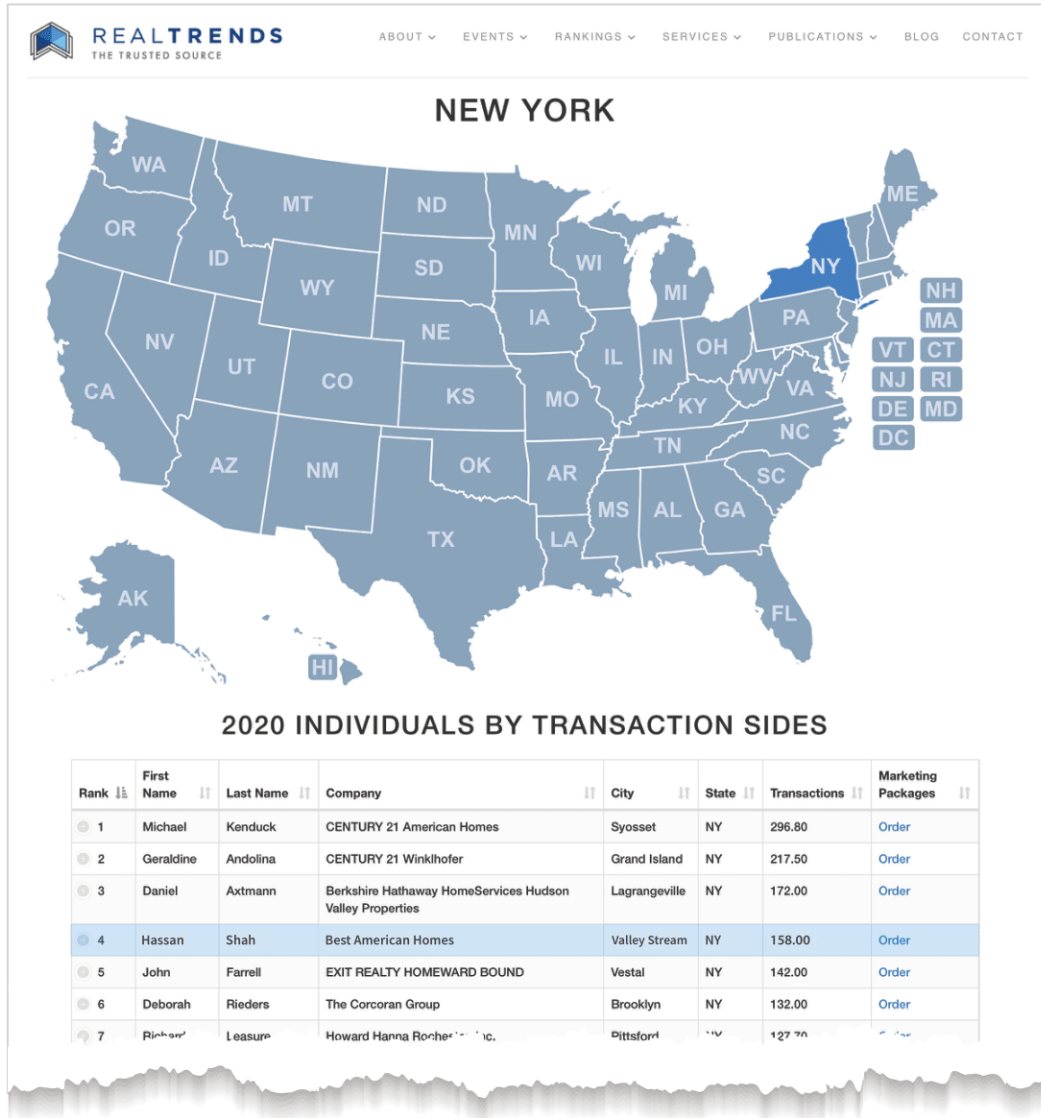


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Hassan Shah is ranked  
**Top 5 in New York**  
 for total sales transactions  
 in 2021 by RealTRENDS.



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 THE SALES KING

**929.261.6754**

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# Welcome to Best American Homes

At Best American Homes,  
we take a personal interest in  
the well-being of our clients

The Best American Homes story began with two investors that got into The Real estate brokerage business In 2002, few years later that friendship carried into business partnership. ever since then Best American Homes has become a brokerage at the very top of the industry and respected by all.

We are led by Mohsin Shah who bring experience, finesse, strong leadership and a deep commitment to their agents, their community and the people who are drawn to live on Long Island.

Our footprint spans from Brooklyn to Nassau & Suffolk County but it hasn't always been this large. We've spent generations growing our business with careful thought. Today, our family of over 200 sales agents assist home buyers and sellers down the street and across the globe. A proven leader in the high-end market and across the real estate spectrum, Best American Homes is recognized as a brokerage of choice throughout Long Island.

We sincerely thank you for choosing  
Best American Homes and placing your trust in  
our company!

## About Best American Homes

Owned and Operated by the Shah's Families

Founded in 2002

2 branch offices and over 200 Sales Associates  
providing a vast network of qualified realtors  
working for you and your home

Ranked within the top 300 brokerage firms  
in the U.S.

Exclusive affiliation with the world's finest  
real estate networks

2020 Gross Sales Volume: \$437-million

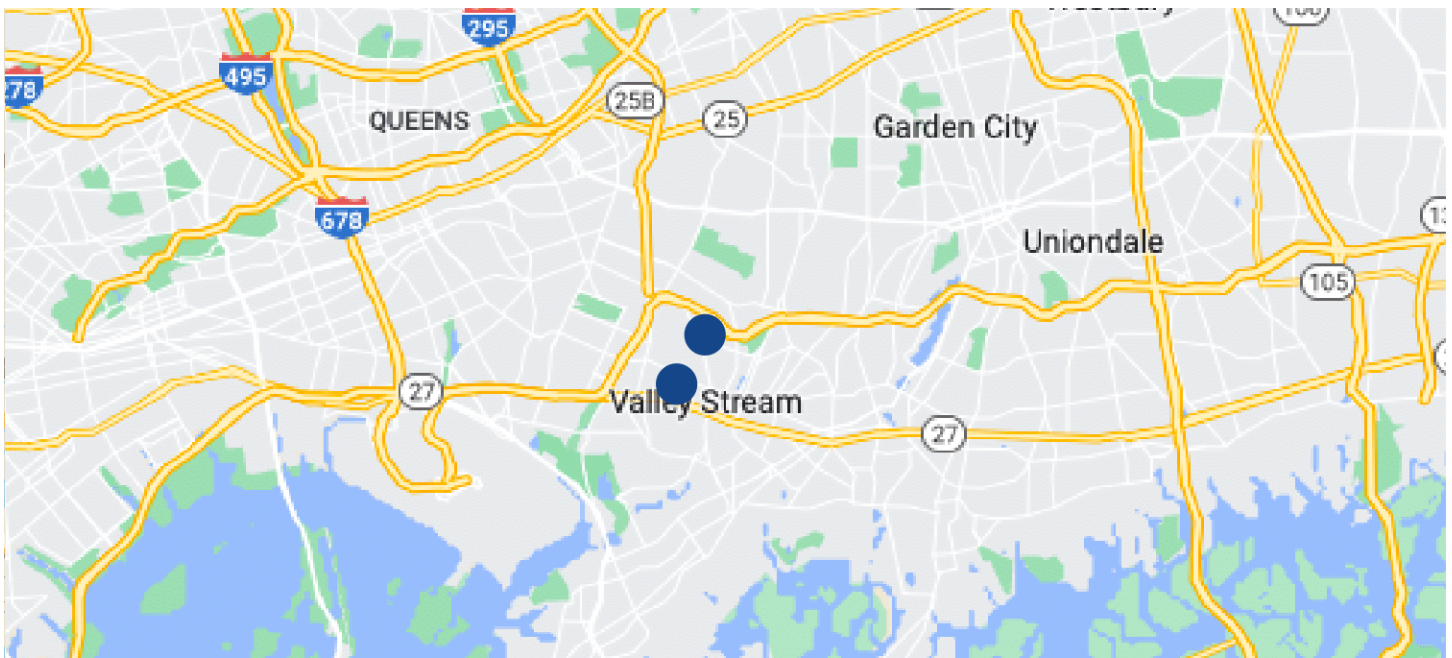
Awarded Christie's International Real Estate  
Brokerage of the Year



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## Best American Home's office locations on Long Island, NY that Hassan serves



### **Best American Homes office Locations**

430 West Merrick Road Suite 14, Valley Stream, NY

1561 N Central Ave, Valley Stream, NY 11580



# BEST AMERICAN HOMES

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## HIGHLY-INTELLIGENT, ALWAYS THERE & SUPER AGGRESSIVE ACTION PLAN!!!

In this day and age, there's a lot more to selling a home than throwing it up on MLS and hoping and praying for activity. There are many avenues that need to be explored to bring the most potential buyers to your home, and an aggressive agent to push them...so you're in the right hands. It's my job to build the buzz and excitement about your home, and to be proactive in getting your home out to the masses.

So you've just listed, what happens next?

- **SPREAD THE WORD** – The minute your home is listed, I reach out to ALL the local agents, and I don't mean just other Best American Homes offices. Coldwell Banker, Century 21, Douglas Elliman, Prudential, and ANY other real estate company will be contacted on a weekly basis inviting them to show your home to their own clients; inundated with texts, video messages, and ringless voicemails to let them know that your home is officially on the market and ready to be seen!
  - o **WHAT ABOUT BUYERS WHO AREN'T IN THE AREA?** – My office has a network reaching Brooklyn, Queens, Manhattan, Staten Island, Bronx, and New Jersey. Many buyers on Long Island & Queens are not local! We receive calls on a weekly basis from potential buyers looking to get away from the city and move out to "the Island & Queens." It happens more often than you think!
  - o **RELOCATION** – Best American Homes Realtors has a dedicated team of relocation specialists working to help buyers and sellers moving to or from Long Island & Queens. Families move all the time for jobs, to be closer to family, or just a change of scenery. Long Island's & Queens many great hospitals bring nurses and doctors here for work, as well as the huge corporations with headquarters in Suffolk, Nassau & Queens.
- Our network includes: Stony Brook University Hospital, John T. Mather Memorial Hospital, Brookhaven Memorial Hospital, Good Samaritan Hospital, Saint Catherine Hospital, Mount Sinai Queens, Elmhurst Hospital Center & Flushing Hospital.



- Our network also includes employees of: Stony Brook University, Brookhaven Labs, Zebra Technology, IRS, as well as many local influencers that we have built relationships with through our continued philanthropy and community involvement.
- I am very proud to be Nassau, Suffolk & Queens County's Endorsed Local Provider for The Dave Ramsey Network and Bruce Blakeman ( Nassau County Executive ) and it's given me an even larger network of qualified buyers and that your home could reach.
- **SPEND SOME MONEY** – Don't worry, I don't mean you! Most real estate agents these days do not like to spend money on their listings. I still believe in investing in my listings, building buzz, getting the most activity as possible! I like to refer to it as my "marketing machine," in which I utilize target marketing and geo-marketing on all my social platforms in order to target specific income brackets, geographic radius, even specific corporation employees. Not only that, my team will canvas the neighborhood and surrounding area with flyers asking your neighbors to contact me if they know anyone looking to get into the area. The more people who know, the better!
- **MEGA OPEN HOUSES** – Open houses are a great way to market a property because it gives potential buyers the opportunity to get familiar with a home. Open houses are scheduled for Saturday or Sunday, typically 2 hours long and either myself or one of my knowledgeable associates will be there to show off your home. During this time, any buyer is welcome to stop by, and also other local agents as well. Inviting agents to these open houses are crucial, because they can either preview the home to keep in mind for future customers, or they may even bring a client with them. I market my open houses online as soon as they get scheduled to get as much advance notice as possible. The day and time will be on every major website, and I also post several signs in the neighborhood.
- **24/7 MONITORING** – Every private showing whether done by myself, one of my associates, or an outside broker, is logged in through an online appointment center. This will keep a record of who is showing your home and when, so I or my staff can follow up immediately and receive feedback. Both my clients and myself can receive a call, text, or email notification whenever there is a request to show your home. Having a system in place that allows convenient appointment requests that don't get lost will translate into more showings! I will then be able to follow up and relay any information straight back to you.

- **TEAM HASSAN:** When you sign a listing contract with Hassan Shah, you're not getting just Hassan Shah!! You also have a team of people working for me, who can assist you at any time. This team also has many years worth of knowledge and experience in the real estate industry. Best American Homes office has a full time administrative staff available 7 days a week from 10am to 6pm. In addition to this, my personal executive assistant Hammad Shah and administrative assistant Ali Haider can answer any of your administrative questions, follow up with attorneys, and organize your paperwork. I also have a team of real estate agents who work specifically for me (and therefore, for YOU!). This team works exclusively with buyers in the area, which greatly benefits my listings. I also have a dedicated videographer and photographer to help create stunning images of your home.
- **THE SOCIAL NETWORK** – As the top 5 agent in Long Island, I have built many relationships with former clients, builders and investors, and other real estate agents. Being in the real estate business for years has given me a Rolodex of potential people to reach out to about my listings, and I constantly have other brokers asking me about the new listings I have. By utilizing my social media platforms I'm able to get your house out to the masses in seconds to a huge Long Island and NY following.
- **LAST BUT CERTAINLY NOT LEAST, ADVERTISING!!!!** - We want to bring as much Internet traffic as possible to your listing, creating the most exposure possible. So not only will your home be featured on my social media platforms, but on all major websites. No lead slips through my marketing machine, we are able to do extensive follow up and instant communication with any interested parties, and anyone that has seen your home will receive updates on changes to pricing or upgrades

Any questions? My team and I are always available. No question is a stupid question, so don't ever hesitate to call me or be afraid to ask as many questions that come to mind.







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You can also find me online!



I am also on these social media platforms! Find me and follow me with the handle

@Azeemirealestate





## ABOUT **Hassan Shah** THE SALES KING

**I believe REALTOR have an obligation to be well educated with profound understanding of the current market analysis to provide an excellent level of service and protection to their clients. I have seen every up and down in this market and have a great understanding for what is going on.**

You see I am born entrepreneur and have tried my hand in many different businesses. I decided to dedicate myself to real estate full time, because I believe that real estate is the best investment money can buy. I started heavily investing into rental properties for myself. I have established an impressive rental portfolio and still continue to build on it. I have also turned around numerous Fix-and-Flips and Wholesale deals. There are endless opportunities out there in real estate, I am determined to take advantage of each and every one of them. Through all these years I have build huge relationship with people in the business and out

The ones that know me understand I have a huge network-relationship with Mortgage-lenders, Hard-Money lenders, Lawyers, Accountants, CPA'S and many more. As a result of that is my clients are comfortable and confident through-out the process and know that they have a solid back with them for every time they are Selling, Buying and Investing with me.

My real estate business is 90% based on referrals from other clients, which is a result of the high standard of quality service and customer satisfaction I always aim to give. I have clients Referring me from other parts outside of New York because of the clarity and satisfaction I provided to them or their loved ones at some point in their lives. I have a huge Buyer-Seller clientage following from Savvy Investor to first time Homebuyers because of those results I produced for them. Whether it be new construction homes, multi-family or investment properties, I have purposefully forged a network in the New York Real Estate industry to bring you the best properties out there.

I am also very philanthropic, supporting many local charities and events. We run several Non-Profit Organizations where me and my team support ones in poverty outside of the Country and Inside.



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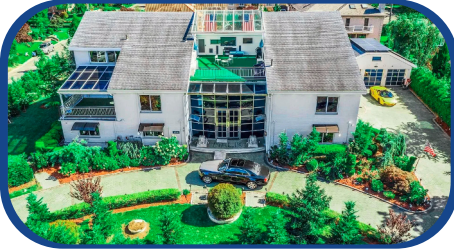
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# Hassan Shah

## ACTIVE LISTINGS



### 215-40 27th Ave, Bayside

**\$5.7 Million**

Masterfully Custom-designed, this undeniable showpiece home is Unique, Sting On 105x148 Lot, Where Fun and Good times Never Stops. This Resort Style living Mansion includes 9 Bedroom & 9 Bathrooms with an OSE-Full finished Basement



### 123 N King Street, Elmont

**\$1.3 Million**

Masterfully designed this undeniable showpiece home is Unique. 124x110 Lot The features includes 4 Bedrooms & 3 Bathrooms, Converted Garage into Living Space, additional rental income. Custom made pool and steam-sauna for your ultimate relaxation.



### 4 Winston Ct, Shoreham

**\$950,000**

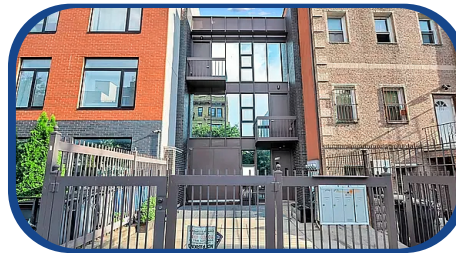
Your Own Slice Of Paradise! This Truly Stunning Buckingham Grand Classic 5/6 Bedroom with Majestic 8' Double Door Entry, 2 story foyer with cathedral ceiling of Glamorous oak. Jacuzzi in every bedroom. Lot Size 0.81 Acres.



### 138-17 90th Ave, Jamaica

**\$2.2 Million**

3 Family Development Opportunity in Jamaica. Situated right in the heart of Jamaica, this 3 Family property is a perfect investment property. Perfect for buyers in a 1031 Exchange as it is in a qualified Opportunity Zone! Create your own townhouse and/or collect income from units. Potential development opportunity. Lot Size 50x100.83.



### 728 Lafayette Avenue, Brooklyn

**\$1.85 Million**

This house offers all the current features of Modern building. There are 3 Apartments. Each created to accommodate an open floor concept that takes advantage of multiple exposures. Invest in this amazing community, which sits at the crossroads of all the neighborhoods in Brooklyn. Lot size 1,875 sqft.



### 1498 Kew Avenue, Hewlett

**\$1.0 Million**

Spacious one family with a private driveway. It has a back & front yard, huge finished basement, lots of windows, new stainless steel appliances & more. Walking distance from all 3 district 14 schools and shopping restaurants & transportation. Lot Size 60x100.



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